## Electronic Excise Stamp

Digital solution to tackle the shadow market of tobacco and alcohol





















# About eExcise Project



# Shadow market of tobacco and alcohol in Ukraine

30-40%

Shadow market of alcohol (WHO estimation, 2020)

21,8%

Shadow market of tobacco (Kantar data, 2023)

30 bln

Estimated state budget losses annually

### What's eExise?

eExcise is an alcohol and tobacco products tracking system from the manufacturer or importer to the end consumer. Traceability, also known as Track and Trace, is possible due to the application of an electronic excise stamp with a unique identifier code, DataMatrix, which is automatically activated by the system once the excise tax has been paid.



### Benefits

#### **Business**



- → Equal competitive conditions for business operations and profit growth due to reduction in the share of the shadow market.
- → Automation of reporting processes regarding the use of excise stamps.
- → Products protection from counterfeiting
- → Issuing excise stamps without visits to the tax authorities and paper bureaucracy.
- → High-quality data and interactive sales maps to drive marketing analytics.

#### State =

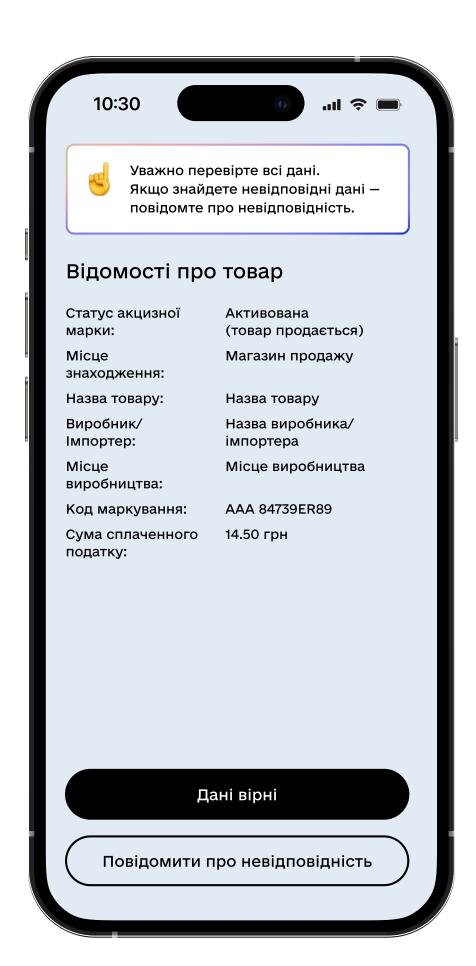


- Growth in budget revenues from excise tax payments.
- Restriction of channels for illegal products sale.
- Systematic control of excisable goods circulation.
- Harmonization of legislation with European requirements for the circulation of tobacco products.
- Quality analytics and improvement of the accounting system for alcohol and tobacco.
- Electronic tracking of the product life cycle from applying the DataMatrix code to the point of sale.

### Society 11



- → Effective tool for public control of the legal products consumption via Diia app.
- → The possibility of swift online reporting to authorities upon detecting counterfeit products.
- → Formation of a societal culture of responsible consumption.
- → Quality legal products from manufacturers, minimizing the risks of purchasing "gray" products.



## Participants

Business 🗓

**Producers** 

**Importers** 

Retail

Distributors

Logistics warehouses

State **=** 

Intsyfra Minfin State Tax Service Economic Security Bureau National police State Customs State Statistic Service

Society 11

Citizens via Diia app

Public experts and activists through depersonalized open data

# Results of Tobacco Track & Trace system in the EU

## 600 mln cigarettes

withdrawn from circulation during the first year of the system's operation

### 4 bln euro

economic and social benefits for the budgets of EU countries per year

The system has been operational in the EU countries since 2019 and has become the basis for the concept development of Ukrainian e-Excise.

Up to 20% reduction in illegal tobacco trade

## Project roadmap



#### July 2023

Adoption of the eExcise Law No. 3173-IX



#### III quarter 2023 — IV quarter 2024

- > Technical requirements development and approval
- > Legislative acts development for the eExcise system functioning
- Legislative proposals alignment with business and government authorities
- > Tender for system development
- Legislative acts adoption



#### March 2025

Launch in test mode with an unlimited circle of participants



#### January 2026

- Official launch of the system
- Test period with reduced penalties to 10-30% (until the end of 2026)

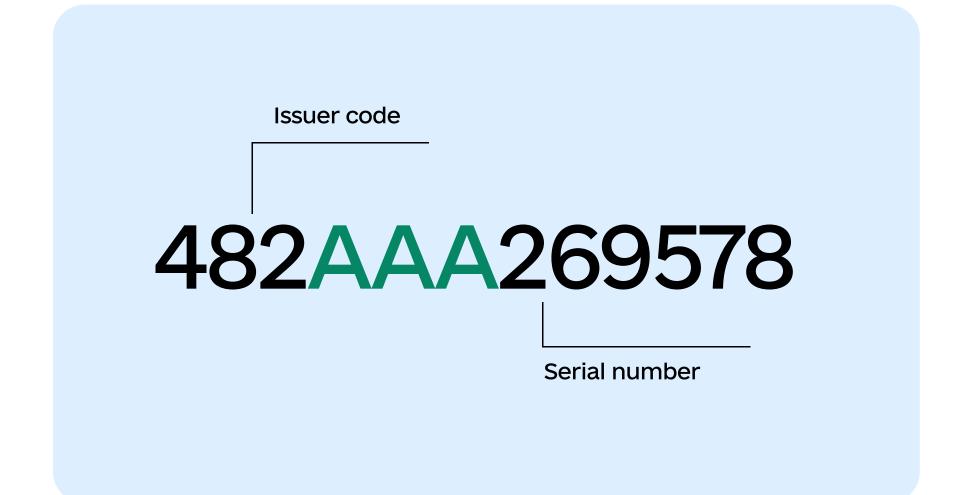


# How the system will work?

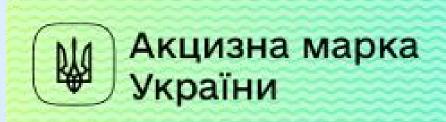


## Electronic Excise Stamp

consists of a DataMatrix code (DM code) and a unique identifier (12 characters), which enables traceability.



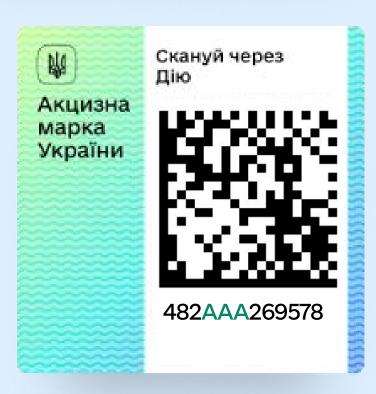




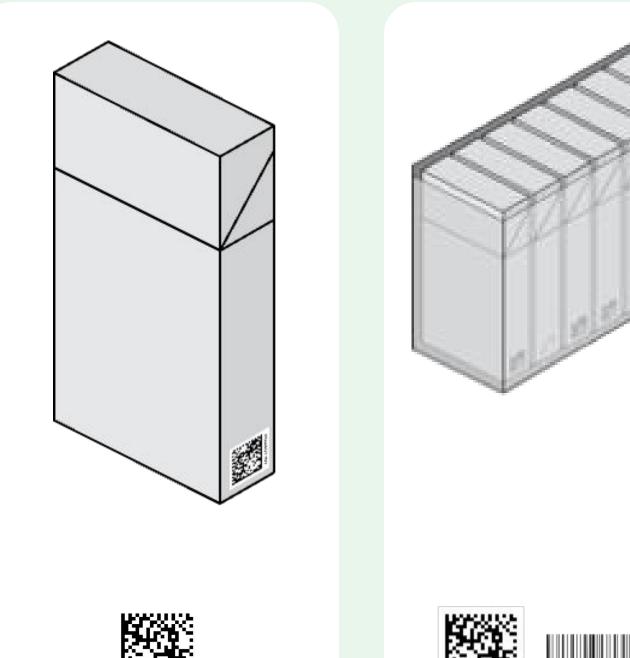


482AAA269578



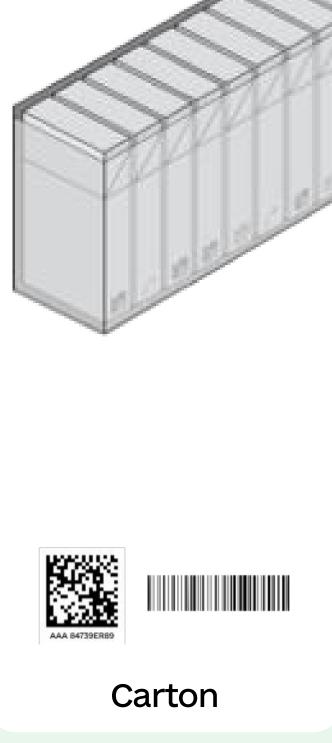


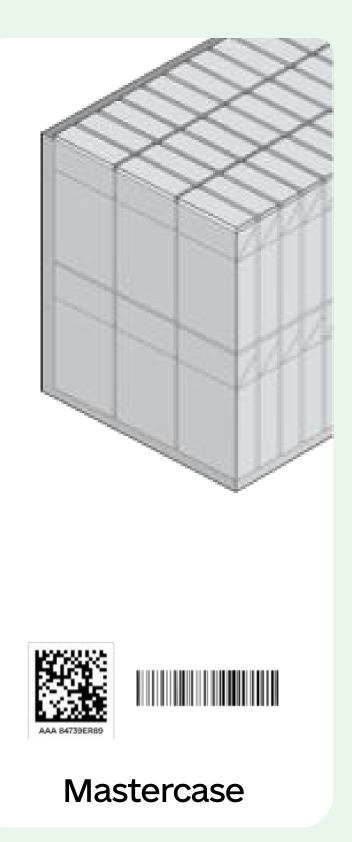
## Unique group identifier

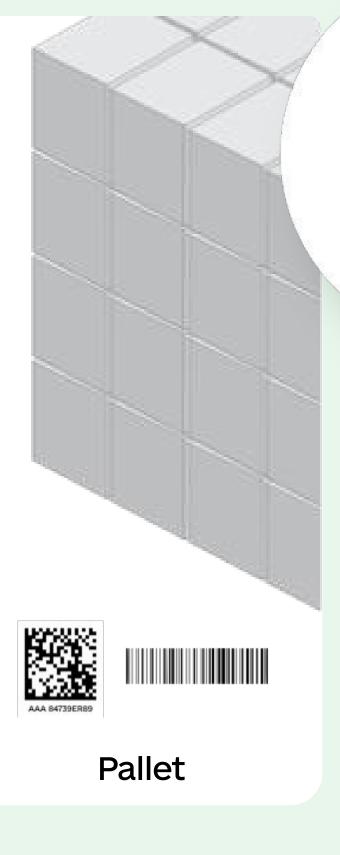




AAA 84739ER89









If the products are grouped into a transport package, the system allows to generate a unique group identifier (UGI).

## Marking Examples

Licensed manufacturers and importers will be able to apply electronic excise stamps with DataMatrix code to alcohol and cigarettes themselves.











## Ordering an electronic excise stamp



The 15-day countdown for the payment of excise tax by the manufacturer / importer begins.





## Manufacturer / Importer

creates an order for the number of unique identifiers (UI)



## **Electronic System**

automatically checks the operator, generates UI, and calculates the amount of excise tax



Generation of the graphic element of the DataMatrix code

**V** 

**V** 



Adding additional data and applying the stamp on the product



## Manufacturer / Importer

Pays the excise tax

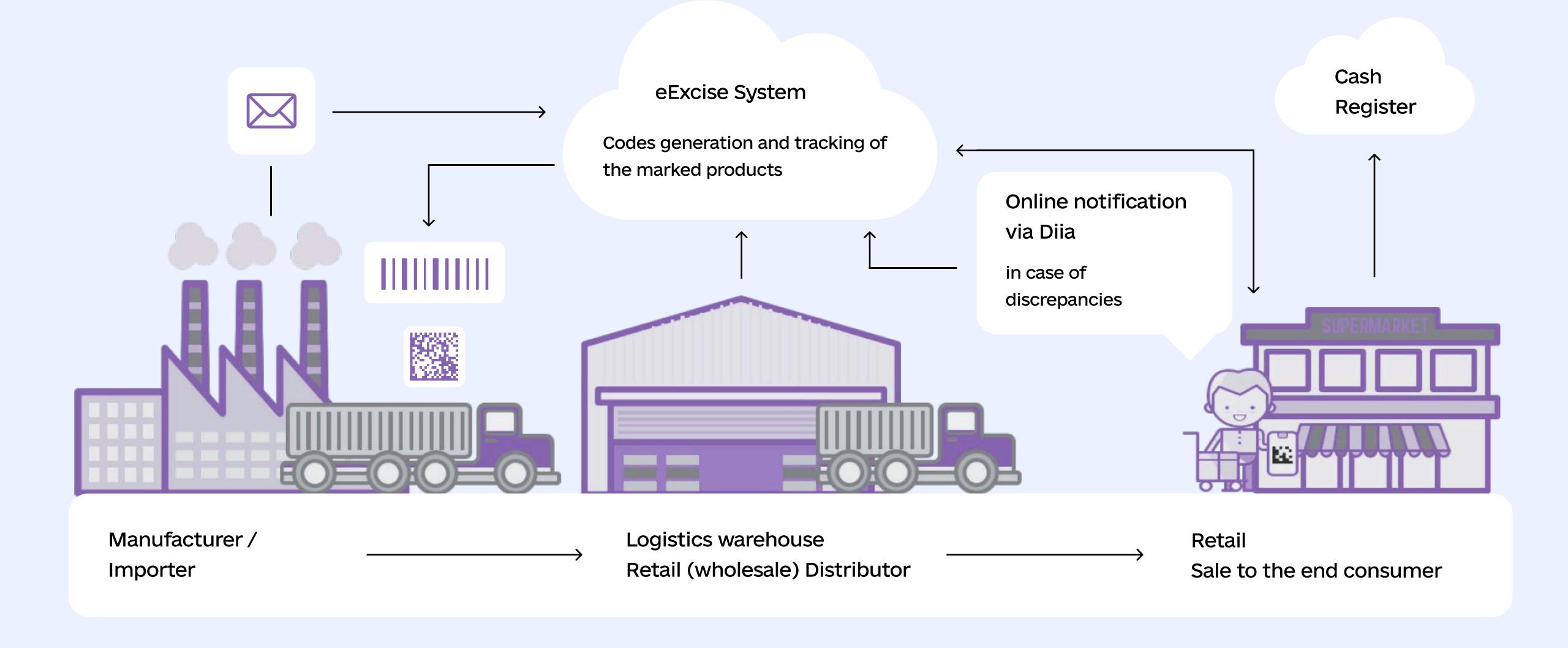


## **Electronic System**

Activates electronic excise stamp

### Track and trace

The "track and trace" system allows the real-time tracking of goods from the moment of dispatch up to the point of sale. It uses unique DataMatrix codes to track each stage of the product's journey. This includes information about dispatch and location at different stages of logistics.



## Tracing for supervisory bodies

Information received by the State Tax
Service through the eExcise Traceability
System:

The State Tax Service sees the electronic stamp lifecycle from the moment of generating the unique identifier to the redemption via the cash register.

#### 01

Activated excise stamps

#### 02

Date and amount of tax liability

#### 03

Date and amount of paid tax

#### 04

Location of the stamp at each stage of product journey

#### 05

Date of stamp redemption, including if counterfeit, with the indication of the point of sale

#### 06

Violations in the chain of movement of goods with electronic excise stamps

## Excise electronic document

Excise electronic document (EED), generated by eExcise system, - is an official digital document that certifies operations with excise goods in Ukraine, such as purchase-sale, storage, return, dispatch, import, and sale of excise goods.

Businesses must select a specific type of transaction to create the corresponding EED, which will ensure tracking and control over the circulation of marked goods. ЗАТВЕРДЖЕНО постанова Кабінету Міністрів України

Код товару згідно з УКТ ЗЕД

(10 знаків)

2208 60 11 00

Кількість

#### АКЦИЗНИЙ ЕЛЕКТРОННИЙ ДОКУМЕНТ

Код операції 1 Реалізація з переходом права власності																								
Дата складання	2 0 1 (AA)	) 2		2	3			П	ppan	(KOB	нй н	омер	1	2										
			Економічний оператор — продавець/постачальник товарів (продукції)										Економічний оператор — покупець/отримувач товарів (продукції)											
Найменування; прізвище, ім'я, по батькові - для фізичної особи - підприємця  Податковий номер або серія (за наявності) та номер паспорта (за умови, що ФО відмовилась від РНОКІПІ)				ТОВ "Виробник/імпортер"											ТОВ "Оптовик/Роздрібник"									
				1	1	1	1	1	1	1	1	1	2	2	2	2	2	2	2	2	2	2		
		-216	Місцезнаходження товарів (продукції) на дату відвантаження									пия	Міспезнаходження пункту достава товарів (продукції)											
		Адрес	ам.	Кн	îb, d	p. O	боло	энсь	кий,	45/	28		м. К	нїв,	вул	. Ю	. Зд	энон	вськ	oï, 7	3			
Код об'єкта економічного оператора				1				1 1					2			2	2			2				
Реквізити митної декларації	/	4		I			I	П		Ì	П	Ī	П			П	I	Ĭ	П		Ì			
(для коду операції 8)	код митного режиму	код т декл ції (; М)	гр.1	pa .1							Номер													

Горілка "Козацька Рада", 1 л 40%

групових ідентифікаторів

dd75a5be-2ae9-5071-817a-

кцизного податку та/або унікальних

групових ідентифікаторів

# Analytical reports and extracts for business

In the eExcise system, users will be able to create reports.

Reports detail the movement of goods by period, the activity of barcodes and electronic stamps, and also track the movement of goods depending on the type of excise document.

All this helps to obtain high-quality analytics, monitor the legality of trade and contributes to transparent tax accounting.